

Or call (905) 689-9117

# APICS Hamilton Chapter

The Association for Operations Management  
L'association pour la gestion d'opérations



# FIRST NEWS

The Official Newsletter of Canada's First APICS Chapter

November / December 2009

## APICS Hamilton Chapter - Board of Directors Message

By Ed White

G'day and, even though I know it is early, happy holidays. As we get close to the end of the year there is a natural tendency to look back over the past year and forward to the new. Of course the big thing this year has been the economic environment. Bluntly it has been a tough year for many companies and many people. When faced with setbacks people (and companies) can do one of two things; they can lie down and whine or they can take up the challenge and look for new and hopefully better ways of doing things. Has one of your main markets died on you? Then you should be looking at other markets that you could be selling to. Profitability down? Then how can you improve efficiencies? One way of improving your abilities is to take a course. Improve your education; get that certification you've been thinking about. Learn better ways to run your processes. Are companies doing this? Absolutely. This last term has had the highest number of corporate courses and students that anyone on the board can remember. If your company isn't actively trying to improve the knowledge level in your organization then you better hope none of your competition is.

Perhaps you should be talking to your boss, or to the HR group, or whoever has a say in corporate training. Ask them what the company is doing to ensure the organization is growing and improving. What courses are they supporting and how do you get in on them? Would they consider doing in house courses? One of the things a company needs to consider is that it is no longer good enough for everyone to understand their job. They also need to understand how all the jobs and processes fit together to make a functional whole. This means taking and giving training to other functions in the company. If you do

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### Upcoming Events

Thurs  
Feb 4th

Joint Professional Development Meeting

**Grand Valley Chapter:  
Dinner and Conference Kick-off**  
Speaker Karl Klaesius

**2010 Chair of APICS Board of Directors**

**Cambridge Hotel and Conference Center**

This event counts as 1.0 certification maintenance points.

Friday  
Feb 5th

**APICS Regional Conference**

Cambridge Hotel and Conference Center  
Cambridge, Ontario  
Canada

Michael Clemons, CFL Legend and Toronto Argonauts CEO will be the keynote speaker

There is also a vendor exposition that will be open all day Friday to peruse.

If you have ideas for events, or would like to register for an event please email:

[Events@apicshamilton.org](mailto:Events@apicshamilton.org)

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**Advertising Space Available**

First News, the newsletter of the Hamilton Chapter, is published four times yearly, and is distributed to over 100 Resource Management professionals.

The Hamilton Chapter makes advertising space available to members, member companies, or companies providing services of interest to our members.

**Advertising Rates**

Ad Size	Member	Non-Member
1/8 Page	\$25.00	\$45.00
1/4 Page	\$60.00	\$75.00
1/2 Page	\$100.00	\$120.00
Full Page	\$225.00	\$300.00
Insert	\$150.00	\$175.00

For more information, or to place an advertisement, contact the Hamilton Chapter business office at: (905) 689-9117, or Fax (905) 689-3374 or mail to:

APICS Hamilton Chapter  
2025 Guelph Line  
Suite 230  
Burlington, Ontario  
L7P 4X4

Inserts must be provided in sufficient quantity to cover the distribution size. Rates are for camera ready submissions only.

First News is the newsletter of the Hamilton Chapter of APICS, It is published quarterly, and is distributed to Chapter members and area businesses.

Please send articles and letters to:

**First News**

c/o David Wiebe, Editor, 2025 Guelph Line, Suite 230, Burlington, ON, L7P 4X4, Tel: (905) 689-9117, Fax: (905) 689-3374, Email:nfo@apicshamilton.org

<http://www.apicshamilton.org>

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not have enough people in your planning group for a course to run perhaps you should consider inviting in some other departments such as sales, logistics or customer service. As I am sure you are all aware, we offer all our certification courses as in-house courses but are you (or your boss) aware that we also offer 1/2 day seminars in many areas. There are 7 different seminars on various lean topics alone not to mention the ones on inventory control, cycle counting, root cause analysis and even Theory of Constraints. Would any of these be useful at your company? If so, what is the company waiting for. Contact the chapter Education Director at [education@apicshamilton.org](mailto:education@apicshamilton.org) for more details on what courses would help your company become more competitive. Also, watch for Professional Development Meetings and see if the topic is of interest to you. Bring your boss, or even his boss. Do some networking with other people that have lived the same issues you are living with. Maybe you will meet somebody that has that one answer you are looking for to solve a recurring problem. It does not matter what you do, so long as you are doing something to improve your skills and your companies' competitiveness. If we all work together to get better then when we look forward to the new year it will be with a sense of anticipation not a sense of dread. Which would you prefer?

Again, Happy Holidays and looking forward to seeing you all next year.

Ed White

President

**Ontario Grand Valley Chapter Regional Conference & PDM.**

Date and Time:

Thursday February 4<sup>th</sup> -Joint PDM - 5:30 Dinner and Conference Kick off

Friday February 5<sup>th</sup> - Regional Conference - 8:00am to 5:00pm.

Place: Cambridge Hotel and Conference Center. For those wishing to stay overnight, a special rate had been booked for this event. Please quote "APICS" to get the group rate.

Details: There are three main topics with 20 different presentations to choose from.

- Supply Chain Management
- Professional Development

Looking in to the Future

Michael Clemons, CFL Legend and Toronto Argonauts CEO will be the keynote speaker on Friday February 5th; you don't want to miss this speaker.

There is also a vendor exposition that will be open all day Friday to peruse.

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## Education Program:

### Programs Offered at Colleges

Mohawk		Winter 2010					
Fundamentals		# Sessions	Start date	Finish date	Time	Total # Hrs	Instructor
SPC10	FOP	12	Mon. Jan 11	Mon. Apr 05	7-10 PM	36 Hrs	TBA
SPC12	FOM	12	Tues Jan 12	Tues Apr 06	7-10 PM	36 Hrs	TBA
CPIM							
SPC15	BSCM	10	Wed Jan 20	Wed Mar 24	7-10 PM	30 Hrs	TBA

Sheridan		Winter 2010					
Fundamentals		# Sessions	Start date	Finish date	Time	Total # Hrs	Instructor
MANS7002	FOM	12	Mon. Jan 11	Mon. Apr 05	7-10 PM	36 Hrs	TBA
MANS2049	FOP	12	Wed Jan 13	Wed Apr 07	7-10 PM	36 Hrs	TBA
CPIM							
BUSM7008	BSCM	10	Tues Jan 19	Tues. Mar 23	7-10 PM	30 Hrs	TBA

### CPIM Exam Preparation Classes—Burlington Schedule

*Classes will be held in Burlington*

*6:30PM - 9:30PM unless otherwise indicated*

*The cost for each course is \$522 (plus GST) for members and \$580 (plus GST) for non-members. Fees include the class participant guide and a primary reference text.*

*For more information, e-mail [cpim@APICSHamilton.org](mailto:cpim@APICSHamilton.org) or call the Chapter at 905-689-9117*

Evening Class Schedule		
	Monday	Wednesday
<b>2010</b>		
January – March	MRP	n/a
April – June	info to follow	info to follow

More details to follow the near future and costs will be verified at the time of registration in program

Classes subject to change based on need and demand

See page 4 for course descriptions and further details

### Education Programs:

For more information contact APICS Hamilton Education at (905) 689-9117, or by email: [education@apicshamilton.org](mailto:education@apicshamilton.org) or [info@apicshamilton.org](mailto:info@apicshamilton.org).

## Course Descriptions:

FMOM: Fundamentals of Materials and Operations Management Program Certification Courses

FIC Fundamentals of Inventory Control

FMHW Fundamentals of Materials Handling and Warehousing

FOP Fundamentals of Planning

FOM Fundamentals of Operations Management

FMC Fundamentals of Manufacturing Control

CPIM: Certified in Production and Inventory Management Certification Review Courses

BSCM Basics of Supply Chain Management

MPR Master Planning of Resources

DSP Detailed Scheduling and Planning

ECO Execution and Control of Operations

SMR Strategic Management of Resources

Application: Application Oriented Courses

Lean Just in Time Lean Operating Principles

### **How do I register?**

To register for courses held at colleges please follow the registration process for the college.

For courses not held at a college; To register, please e-mail the Hamilton Chapter at [cpim@apicshamilton.org](mailto:cpim@apicshamilton.org).

Cheques, in the amount of \$522 (members) + GST (5%) and \$580 (non-members) + GST (5%). Fees include the class participant guide and a primary reference text. Fees including GST, should be sent by mail to APICS Hamilton Chapter, at 2025 Guelph Line Suite 230, Burlington, ON, L7P 4X4. Cheques should be made payable to "APICS Hamilton Chapter", and must be received at or before the first class.

*Note: Participants will be billed for any costs associated with NSF Cheques.*

Payment by credit card can be arranged on a request basis. Please indicate in your e-mail that you will be paying by Credit Card, and we will make the appropriate arrangements.

Please note class size is limited for this course. Students are accepted in the order in which their registrations and payments are received. Payment must be received in order to guarantee a seat in the class.

### **What is the cancellation policy?**

All registered participants are required to notify the APICS Hamilton Chapter of any cancellations by sending an e-mail message to [cpim@APICSHamilton.org](mailto:cpim@APICSHamilton.org) with your cancellation. Cancellations may be made up to the end of the first class, provided the materials are returned to the instructor unopened. There will be a \$15 administration fee for cancellations. Refunds will not be given after the end of the first class.

## CSCP (Certified Supply Chain Professional)

### instructor lead study courses

### Winter 2010

Instructors: Pam Somers and Eric Somers

#### Course Schedule:

Classes will be running on alternate Saturdays

Starting in January – details to follow

More details to follow in the near future and  
costs will be verified at the time of registration

in program

Classes subject to change based on need and demand

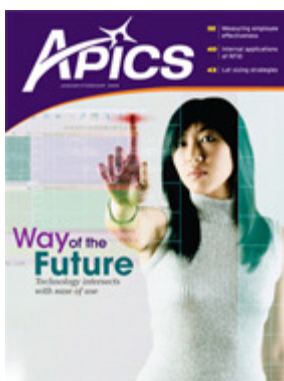
#### Fees:

APICS Members: \$2195 (plus GST)

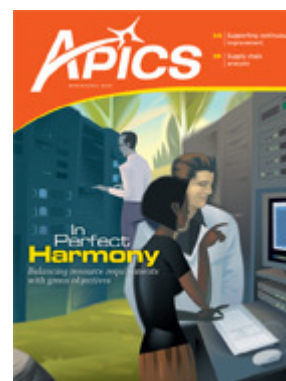
Non Members: \$2395 (plus GST) (includes APICS membership for 1 yr)

Fees Include: Classroom Instruction and lunch, Module workbooks and course visuals book, Online learning system and flash cards and practice exams, and Exam registration.

To register and for more information, e-mail us at [cscp@APICSHamilton.org](mailto:cscp@APICSHamilton.org) or call Pam Somers at (905) 689-2818.



An education in APICS is an  
investment in yourself.  
You are worth it.



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## Volunteering

# Get more out of your APICS membership

Volunteering is a great way to have fun, learn new skills and give back to the learning community.

*To get involved please call (905) 689-9117 Administration, or email [info@apicshamilton.org](mailto:info@apicshamilton.org),*

### Meet your Board of Directors

- President ..... Ed White, CPIM, CIRM
  - Executive Vice President.... Gary Bryant, CPIM
  - Director, Administration ..... Natasha Fleming
  - Director, Education.....
  - Director, Finance ..... James Webb, CPIM
  - Director, Membership ..... Cindie McGloine, CPIM, CSCP
  - Director, Programs ..... Tom Kelly, CET
  - Director, Communications .. David Wiebe, CPIM, CSCP
  - Web Master .....David Wiebe, CPIM, CSCP
  - Past President.....Ross Liddycoat, CPIM
- If you are interested in volunteering time, the Board of Directors needs members to assist in special projects. Please contact the Hamilton Chapter Office for more information at (905) 689-9117. The Chapter can also be reached by email at [info@apicshamilton.org](mailto:info@apicshamilton.org), or on the web at <http://www.apicshamilton.org>.

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### Conference fees P/P:

APICS Members:

Dinner only – \$50.00 / Conference only \$100.00 / Dinner & Conference \$150.00

Student Members:

Dinner only – \$25.00 / Conference only \$50.00 / Dinner & Conference \$65.00

Non Members:

Dinner only – \$65.00 / Conference only \$400.00 / Dinner & Conference \$455.00

Consider becoming a member for over \$100.00 in savings and gain other benefits that come with membership.

Online registration will begin in September and will be open until December 31<sup>st</sup>.

Please fill out the form and select a method of payment and you're registered.

Please go to this website – <http://www.apicsogv.org/conference>, click on registration on the left hand side of the screen and proceed.